



February 10, 2012

Dewberry & Davis, Inc.  
551 Piney Forest Road  
Danville, VA 24540-3353  
434.797.4497  
434.797.4341 fax  
www.dewberry.com

Mr. Beverly O'Dell  
Director of Engineering  
City of Eden  
308 E Stadium Drive  
Eden, NC 27289

**Re: Berry Hill Mega Park Contract I  
North Carolina Sewer Force Main Project – Engineer Recommendation to Award  
Dewberry Project Number: 50041483**

Dear Mr. O'Dell:

The Berry Hill Mega Park Contract I – North Carolina Sewer Force Main Project opened bids on January 18, 2012 at 10:00 a.m. The project was advertised in national plan review rooms for 30 days and it was advertised in the Greensboro News and Record on Sunday, December 18, 2011. Dewberry also contacted several well known contractors in the area. On the day of the bid opening nine (9) contractors submitted bids prior to the 10:00 a.m. deadline. The apparent low bidder was Sanford Contractors Inc. A thorough review of all the bids submitted confirmed that they were indeed the low bidder for the proposed project.

Due to the unexpectedly high cost for directional boring Cascade Creek we decided to look at different alternatives for crossing the creek. Additional methods included aerial bridge crossing, conventional boring, and open cut. The low bid contractor evaluated the three additional alternatives and gave us a price of doing an open cut which was the most economical. With a savings of \$193,779.04 we believe this to be the best alternative.

Attached is the original bid proposal, contractors itemized open cut cost, and a modified bid proposal. Based on the above information we recommend awarding the Berry Hill Mega Park Contract I – North Carolina Sewer Force Main to Sanford Contractors Inc. with the alternative method of open cutting Cascade Creek.

If you have any questions or concerns regarding this project, please contact me.

Very truly yours,  
Dewberry & Davis, Inc.

Matt W. Hastings, P.E.  
Project Engineer

MWH/mwh/chn

Attachments

P:\50041483\Construction\Construction Contract\Contract 1\Engineers Recommendation Letter.doc

# Notice of Award

Dated \_\_\_\_\_

Project: North Carolina Force Main	Owner: City of Eden	Owner's Contract No.:
Contract: Berry Hill Mega Park Contract I		Engineer's Project No.: 50041483
Bidder: Sanford Contractor, Inc.		
Bidder's Address: (send Certified Mail, Return Receipt Requested)		
628 Rocky Fork Church Road		
Sanford, NC 27330		

You are notified that your Bid dated January 18<sup>th</sup>, 2012 for the above Contract has been considered with modifications. You are the Successful Bidder and are awarded a contract for construction of approximately 15,200 LF of 16" sewer force main and associated appurtenances along Berry Hill Road between the Pittsylvania County, Virginia border and the City of Eden railroad pump station. You are also responsible for open cutting and crossing Cascade Creek with the sewer line in lieu of the original proposed 650 LF directional bore.

The Contract Price of your Contract is One Million One Hundred Ninety One Thousand Thirty Two Dollars & Ninety Six Cents (\$ 1,191,032.96 ).

3 sets of the Drawings will be delivered separately or otherwise made available to you immediately.

You must comply with the following conditions precedent within [15] days of the date you receive this Notice of Award.

1. Deliver to the Owner [6] fully executed counterparts of the Contract Documents.

Failure to comply with these conditions within the time specified will entitle Owner to consider you in default, annul this Notice of Award.

Within ten days after you comply with the above conditions, Owner will return to you one fully executed counterpart of the Contract Documents.

\_\_\_\_\_  
Owner/Owner Representative

By: \_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Title

Copy to Engineer

<b>MODIFIED BID PROPOSAL</b>			<b>Dewberry &amp; Davis, Inc.</b>		
<b>CLIENT NAME: City of Eden</b>			<b>Matt Hastings</b>		
<b>PROJECT NAME: Berry Hill Mega Park Contract I - North Carolina Sewer Force Main</b>			<b>Certified As Correct</b>		
<b>PROJECT NUMBER: 50041483</b>					
<b>Sanford Contractors, Inc</b>					
License No. 6301 - Sanford, NC					
<u>Item No.</u>	<u>Description</u>	<u>Unit</u>	<u>Estimated Quantity</u>	<u>Unit Price</u>	<u>Total</u>
1	Mobilization (3% Max)	LS	1	\$ 34,000.00	\$ 34,000.00
2	Railroad Pump Station Tie-In	LS	1	\$ 6,550.00	\$ 6,550.00
3	16" Sewer Force Main	LF	15200	\$ 48.51	\$ 737,352.00
4	Directional Bore (Cascade Creek)	LF	650	\$ 564.00	\$ 366,600.00
4	Bid Alternate Open Cut of Cascade Creek	LS	1	\$ 172,820.96	\$ 172,820.96
5	Conventional Bore	LF	90	\$ 633.00	\$ 56,970.00
6	Creek Crossings	LF	100	\$ 196.00	\$ 19,600.00
7	16" Plug Valves	EA	2	\$ 4,640.00	\$ 9,280.00
8	Air Release Valves	EA	7	\$ 3,450.00	\$ 24,150.00
9	Flushing Connection	EA	2	\$ 2,530.00	\$ 5,060.00
10	Magnetic Flowmeter	EA	1	\$ 20,200.00	\$ 20,200.00
11	Brick Pave Driveway Repair	SY	25	\$ 778.00	\$ 19,450.00
12	Erosion & Sediment Control	LS	1	\$ 58,500.00	\$ 58,500.00
13	Site Restoration	LS	1	\$ 27,100.00	\$ 27,100.00
<b>ORIGINAL BID TOTALS</b>					<b>\$ 1,384,812.00</b>
<b>MODIFIED BID TOTALS</b>					<b>\$ 1,191,032.96</b>
<i>* All original bids exceeded the expected project cost. Therefore, the alternative of open cutting Cascade Creek has been evaluated and accepted as the method of crossing the creek. The Modified Bid Total will be awarded to the low bidder.</i>					

**SANFORD CONTRACTORS, INC.  
628 ROCKY FORK CHURCH ROAD  
SANFORD, NORTH CAROLINA 27332**

**PROJECT: Berry Hill Mega Park Contract I  
LOCATION: Eden, NC  
ENGINEER: Dewberry  
BID DATE: January 18, 2012 @ 10:00 AM**

	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL BID
4	Directional Bore (Cascade Creek)	650	LF	\$ 564.00	\$ 366,600.00
	<b>LIMP SUM OPEN CUT CREEK CROSSING</b>				
	Clear & Grub	1	LS		
	Wood Fence Repair	1	LS		
	Temporary Rip Rap Dam	1	LS		
	Sheet Poly	1	LS		
	No. 57 Stone	1	LS		
	Temporary Pipe	1	LS		
	Godwin Bypass Pumps	1	LS		
	16" DI Pipe w/Fast Grip Gasket	300	LF		
	16" MJ 45 w/Mega Lugs	4	EA		
	16" MJ Sleeve w/Mega Lugs	2	EA		
	Concrete Encasement	1	LS		
	Rock Excavation	1	LS		
	Install Pipe	1	LS		
	Restoration	1	LS		
	<b>Subtotal of Above Items of Work</b>				\$ 155,842.46
	16" Sewer Force Main - Replace Remaining Portion of Directional Drill (At unit price in bid)	350	LF	\$ 48.51	\$ 16,978.50
	<b>Total</b>				\$ 172,820.96
	<b>Total Savings</b>				\$ 193,779.04

**BID PROPOSAL**

**BERRY HILL MEGA PARK**

Contractor Name: **SAVIERO CONTRACTORS, Inc.**

The undersigned, as Bidder, hereby declares that they are the only person or persons interested in this proposal as principal or principal; that this proposal is made without connection with any other person, company, or parties making a bid or proposal; and that it is in all respects fair and in good faith without collusion or fraud.

The Bidder further declares that they have examined the site(s) of the work and informed themselves fully in regard to all conditions pertaining to the places where the work is to be done; that they have examined the specifications for the work and conventional documents relative thereto; and have read all special provisions furnished prior to the bid opening; and that they have satisfied themselves relative to the work to be performed and materials and equipment to be furnished.

The Bidder proposes and agrees, if this proposal is accepted, to contract with City of Eden, in the form of contract specified, to furnish all equipment, machinery, tools, apparatus, means of transportation, materials, and labor necessary to perform in full and complete the requirements of the specifications and contract documents, to the full and entire satisfaction of City of Eden with definite understanding that no money will be allowed for extra work except as set forth in the attached General Conditions and Contract Documents for the unit and/or lump sum prices set opposite the several items that follow:

BID SCHEDULE				
No.	Item	Qty.	Unit	Unit Price Total Cost
1	Mobilization	1	LS	34,000.00 34,000.00
2	Railroad Pump Station Tie-in	1	LS	6,550.00 6,550.00
3	16" Sewer Force Main	15,200	LF	48.51 737,352.00
4	Directional Bore (Cascade Creek)	650	LF	56.40 36,660.00
5	Conventional Bore	90	LF	63.00 5,670.00
6	Creek Crossings	100	LF	196.00 19,600.00
7	16" Plug Valve	2	EA	4,640.00 9,280.00
8	Air Release Valves	7	EA	3,450.00 24,150.00
9	Flushing Connection	2	BA	2,500.00 5,000.00
10	Magnetic Flowmeter	1	EA	20,200.00 20,200.00
11	Brick Paver Driveway Repair	25	SY	7,780.00 194,500.00
12	Erosion & Sediment Control	1	LS	98,500.00 98,500.00
13	Site Restoration	1	LS	27,100.00 27,100.00
			Total	1,384,812.00

The Total Bid Price is (in words): **ONE MILLION THREE HUNDRED EIGHTY FOUR THOUSAND EIGHT HUNDRED TWELVE** dollars and **NO** cents.

**(\$ 1,384,812.00)**  
Figures

North Carolina Force Main Project BP-1 Contract I  
 F:\004\0210\Contractor\Bid Documents\04\ Proposal.doc August, 2011



## Licensee Detail

**NUMBER** 6301  
**STATUS** Active

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**Name** Sanford Contractors, Inc.

**Address**

628 Rocky Fork Church Road  
Sanford, NC  
27332-0835

**County** Lee

**Telephone** (919) 775-7882

**Renewal Date \*** January 1, 2012

**Limitations** Unlimited

**Classifications** Building  
Highway  
PU(Sewer Lines)  
PU(Water Lines)

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[View Qualifiers](#)

\* Date of most recent license renewal on record



Better Business Bureau®

## BBB BUSINESS REVIEW

### CONSUMER COMPLAINTS

BBB ACCREDITED BUSINESS SINCE  
10/02/2002

### Sanford Contractors, Inc.

Phone: (919) 775-7882

Fax: (919) 775-4772

### Customer Complaints Summary

0 complaints closed with BBB in last 3 years | 0 closed in last 12 months

Complaint Type	Total Closed Complaints
Advertising / Sales Issues	0
Billing / Collection Issues	0
Problems with Product / Service	0
Delivery Issues	0
Guarantee / Warranty Issues	0
<b>Total Closed Complaints</b>	<b>0</b>

### Industry Comparison | Chart

Road Construction Companies, Pavers, Land Clearing Leveling  
Companies, Excavators, Bridge Builders

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In Eastern North Carolina